## PRICING SHEET

Switch Box (TOW Control Box)

NSN: 5930-01-218-2199, P/N: 9379744

## ORDERING PERIOD 1, FY02

Order Quantity	Unit Price	Weight
40 - 59		5%
60 - 79		5%
80 - 99		5%
100 - 130 *		<u>85%</u>
		100%

\* This range includes the guaranteed minimum quantity of 112.

## ORDERING PERIOD 2, FY03

ORDERING I	EKIOD 2,	FY03
Estimated	Quantity	is 100
40 -	59	15%
60 -	79	15%
80 -	99	15%
100 -	130	<u>55%</u>
		100%
ORDERING P	PERIOD 3,	FY04
Estimated	Quantity	is 100
40 -	59	15%
60 -	79	15%
80 -	99	15%
100 -	130	<u>55%</u>
		100%
ORDERING P	ERIOD 4,	FY05
ORDERING F Estimated	_	
	Quantity	
Estimated	Quantity 59	is 100
Estimated 40 -	Quantity 59 79	is 100 15%
Estimated 40 - 60 -	Quantity 59 79 99	is 100 15% 15%
Estimated 40 - 60 - 80 - 100 -	Quantity 59 79 99	15% 15% 15% 15% 15% 100%
Estimated 40 - 60 - 80 - 100 - ORDERING F	Quantity 59 79 99 130 ERIOD 5,	15% 15% 15% 15% 15% 100%
Estimated 40 - 60 - 80 - 100 -	Quantity 59 79 99 130 ERIOD 5,	15% 15% 15% 15% 15% 100%
Estimated 40 - 60 - 80 - 100 - ORDERING F	Quantity 59 79 99 130 ERIOD 5, Quantity	15% 15% 15% 15% 15% 100%
### Estimated ### ### ### ### ### ### ### ### ### #	Quantity 59 79 99 130 ERIOD 5, Quantity 59	is 100  15%  15%  15%  55%  100%  FY06  is 100
### Estimated ### ### ### ### ### ### ### ### ### #	Quantity 59 79 99 130 ERIOD 5, Quantity 59 79	is 100  15%  15%  15%  15%  100%  FY06  is 100  15%
Estimated  40 -  60 -  80 -  100 -  ORDERING P  Estimated  40 -  60 -	Quantity 59 79 99 130 ERIOD 5, Quantity 59 79	is 100  15%  15%  15%  15%  55%  100%  FY06  is 100  15%  15%

The Evaluated Prices will be calculated by summing the multiplication of each Order Quantity Unit Price by its respective Weight and the Minimum Order Quantity of the Range i.e. 40, 60,80, and 100, for each Ordering Period. The sum of all Ordering Period Evaluated Prices will be the Total Evaluated Price.